

Qualifications

2025 - 2026





Your Future. Qualified.

With **The Property Institute (TPI)**, choose from three qualification routes: **Leasehold**, **Build to Rent**, and **Factoring** – each tailored to key areas of residential property management.

Leasehold Management

Common in England and Wales, leasehold means owning the right to live in a property for a fixed term. Most leasehold homes are flats, with shared areas like hallways, roofs, and gardens managed by a block property manager on behalf of the freeholder. Leaseholders also pay a service charge for upkeep.

Build to Rent

This is when one owner (person or company) holds the entire building, including flats and grounds, and rents out the homes. The property manager oversees everything from communal areas to individual units, acting for the landlord.

Factoring

In Scotland, block management is known as factoring. Flat owners jointly own and maintain the building, often hiring a professional 'factor' to manage it.

TPI Qualifications are built around our 4 Core Elements:

Technical, **Health & Safety**, **Customer & Consumer**, and **Ethics & Behaviours** – the essential building blocks for every property professional.



Qualifications in Leasehold Management

Level 2 Foundation Course and Exam in Leasehold Management

Modules: 5

Course content access: 12 months

Study hours: 70 (guidance purposes only)

Start: Any time Price: £249

This online course is the first step towards full TPI Qualification. It includes five modules, each with a short quiz, and ends with a final exam.

Modules:

Module 1 Introduction to Leasehold

Property Management

Module 2 Introduction to the Legal Framework in

Leasehold Property Management

Module 3 Introduction to Health and Safety in

Property Management

Module 4 Introduction to the Customer and Consumer in Property Management

Introduction to Ethics and Behaviours

in Property Management

Final Exam:

Module

The online exam is available after completing all five modules. It includes 60 multiple-choice questions to be completed within an hour. Learners have three attempts, spaced at least 7 days apart. 70% score is required to pass.

Exam date:

Any time

Course enrolment:



Level 2 Foundation Course and Exam in Retirement Development Management

Modules: 6

Course content access: 12 months
Study hours: 75 (guidance purposes only)

Start: Any time Price: £149

This online course is the first step towards full TPI Qualification. It includes six modules, each with a short quiz, and ends with a final exam.

Modules:

Module 3

Module 1 Introduction to Leasehold Property
Management for Retirement Scheme

Managers and On-Site Staff

Module 2 Introduction to the Legal Framework in

Leasehold Property Management

Introduction to Health and Safety in Property Management

Module 4 Introduction to the Customer and

Consumer in Property Management

Module 5 Introduction to Ethics and Behaviours in the Build Environment

Module 6 Retirement Development

Management

Final Exam:

The online exam is available after completing all six modules. It includes 60 multiple-choice questions, to be completed within an hour. Learners have three attempts, spaced at least 7 days apart. 70% score is required to pass.

Exam date:

Any time



Qualifications in Leasehold Management

Level 3 Associate Course and Exam in Leasehold Management

Modules: 13

Course content access: 18 months

Study hours: 162 hours (guidance purposes only)

Start: Any time Price: £449

Post-nominals: ATPI

This Ofqual accredited online course is open to learners who have passed the Level 2 Foundation course and exam in either leasehold management, or retirement development management.

It includes 13 modules, each with a short quiz, plus a mock exam to help prepare for the final online exam.

Modules:

| Module 1 | Introduction to the Residential |
|----------|---------------------------------|
| | |

Built Environment

Module 2 The Legal Background to Block

Management

Module 3 Your Role in Property Management

Module 4 Introduction to Landlord and

Tenant Law

Module 5 Introduction to Finance for

Property Managers

Module 6 Financial Management

Module 7 Introduction to Health & Safety

Module 8 Managing the Building
Module 9 Maintaining the Building
Module 10 Other Legal Topics Review
Module 11 Affordable Housing and Mixed

Tenure Management

Module 12 Customer & Consumer Module 13 Ethics & Behaviours

Final Exam:

The exam is held online every three months. It is invigilated via secure software, with technical support available. The exam lasts 1 hour 30 minutes, pass mark is 60%.

Exam date:

- Wed 3rd December 2025 10am
- Wed 4th March 2026 10am

Course enrolment:



Level 4 Member Course and Exam in Leasehold Management

Modules: 6

Course content access: 24 months

Study hours: 205 (guidance purposes only)

Start: Any time Price: £549

Post-nominals: MTPI

This Ofqual accredited online course is open to learners who have passed the Level 3 Associate course and examin leasehold management.

It includes six modules, each with a short quiz, plus a mock exam to help prepare for the final online exam.

Modules:

Module 1 Building Technology

Module 2 Staff and Team Management

and Development

Module 3 Property Management Topics

Module 4 Project Management

Module 5 Customer and Consumer

Module 6 Ethics and Behaviours

Final Exam:

The exam is held online every six months. It is invigilated via secure software, with technical support available. The exam lasts 2 hour 30 minutes, pass mark is 60%.

Exam date:

- Wed 19th November 2025 10am
- Wed 20th May 2026 10am



Qualifications in Build to Rent

Level 2 Foundation Course and Exam in Build to Rent

Modules: 5

Course content access: 12 months

Study hours: 70 (guidance purposes only)

Start: Any time Price: £249

This online course is the first step towards full TPI Qualification. It includes five modules, each with a short quiz, and ends with a final exam.

Successful candidates receive free membership to

The Association For Rental Living (ARL).

Modules:

Module 1 An Introduction to Build to Rent

Property Management

Module 2 An Introduction to the Legal Framework in Build to Rent

Property Management

Module 3 An Introduction to Health and Safety in

Property Management

Module 4 An Introduction to the Customer and

Consumer in Property Management

Module 5 An Introduction to Ethics and

Behaviours in Property Management

Final Exam:

It's a 60-question, multiple-choice exam, accessible after completing all five modules. Learners have three attempts, spaced at least 7 days apart, to complete it within one hour. The pass mark is 70%.

Exam date:

Any time

Course enrolment:



Level 4 Member Course and Exam in Build to Rent

Modules: 9

Course content access: 24 months

Study hours: 173 (guidance purposes only)

Start: Any time Price: £1,198

Post-nominals: MTPI

This Ofqual accredited online course is open to learners who have passed the Level 2 Foundation course and exam in Build to Rent management.

It includes nine modules, each with a short quiz, plus a mock exam to help prepare for the final online

Successful candidates will receive free

membership to The Association For Rental Living (ARL).

Modules:

Module 1 Key Principles

Module 2 Customer Care

Module 3 Portfolio Management

Module 4 The PRS. BTR. Design, Planning and

Sustainability

Module 5 An Introduction to Traditional

Residential management

Module 6 Building Management

Module 7 Residential Letting and Management 1 Module 8 Residential Letting and Management 2

Module 9 Health & Safety

Final Exam:

The exam is held online every six months. It is invigilated via secure software, with technical support available. The exam lasts 2 hour 30 minutes, pass mark is 60%.

Exam date:

Wed 18th March 2026 – 10am



Factoring

Professional Diploma in Property Factoring

Modules: 7

Course content access: 24 months

Study hours: 280 (guidance purposes only)

Start: Any time Price: £595

Post-nominals: MTPI

The qualification is on the Scottish Credit and

Qualification Framework (SCQF).

This online course is open to learners without prior qualification in Factoring.

It includes seven modules, each with a short guiz, plus a mock exam to help prepare for the final online exam.

Modules:

Module 1 Introduction to Property Factoring Module 2 Property Factoring - Historical, Legislative and Cultural Context Module 3 Legal Matters in Factoring Practice Module 4 Managing Factored Property

Module 5 **Building Technology** Module 6 Health and Safety

Module 7 Finance and its Management

Final Exam:

The exam is held online every six months. It's invigilated via secure software, with technical support available. The exam lasts 2 hour 30 minutes, pass mark is 60%.

Exam date:

Wed 11th March 2026 – 10am





Exam Workshops

Exam Prep Workshops: Level 3 Associate & Level 4 Member (Leasehold Management)

These online half-day webinars cover the exam syllabus, structure, and key preparation tips. Time management advice and interactive discussions based on real-life property management scenarios included.

All workshops available at 9am or 1:30pm.

Upcoming workshops:

Level 3 Associate Exam in Leasehold Management

Wed 5th November 2025 Thu 20th November 2025

Course enrolment:



Level 4 Member Exam in Leasehold Management

Thu 6th November 2025

Course enrolment:



How Do I Start?

Joining is Easy - Register Online

All new members begin at Affiliate level. Associate (ATPI) and Member (MTPI) status may be available to existing Affiliates or new applicants, subject to passing the Level 3 or 4 exam. TPI Qualifications are exclusive to members.

Membership levels:

Affiliate







For membership enquiries, email $\underline{info@TPI.org.uk}$ with your CV, certificates, and completed application form.



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